



BULGARIAN SHIP SUPPLIERS ASSOCIATION (BSSA)





About BSSA

| **The Bulgarian Ship Supplier Association** is the only non-government association in Bulgaria that brings together local ship suppliers following the best practice of business conduct and high quality services. BSSA's members are 14 ship supply companies, based in Bulgaria. With clear vision and high level of professionalism, together they shape the face of Bulgarian ship supply sector.

| History

The association was established in 1995 under the name of ASSOCIATION OF BULGARIAN SHIP SUPPLIERS by Mr. Vassil Vasilev, Dimitar Petkov and Georgi Petrov.

| Memberships

BSSA is a member of OCEAN - European Association of Ship Suppliers, ISSA - International Ship Suppliers Association, BCS - Bulgarian Chamber of Shipping, and KRIB – Confederation of Employers and Industrialists in Bulgaria.



MISSION



To unite and coordinate

To unite and coordinate the interests of ship supply companies in Bulgaria.



To support and protect

To support and protect the interest of the companies in the ship supply sector.



To assist and support

To assist and support its members in implementing and improving their business activity.



GOVERNING BODIES

Executive Board

- Mr. Alexander Alexandrov, Chairman
- Mr. Angel Anagnostiev, Deputy Chairman
- Mr. Ivaylo Ivanov, Executive Board Member
- Mrs. Kristina Staeva, Executive Board Member
- Mr. Vasil Vasilev, Executive Board Member

General Assembly

- Consists of all BSSA members
- Gathers once a year
- Elects the Executive board
- Main functions – to approve the financial report, to adopt the annual budget and plan of the Association

ACTIVITIES

| Representation vis-à-vis government bodies

The Bulgarian Ship Suppliers Association is actively participating in discussions of draft regulatory acts affecting the activity of its members, public discussion on topics, related to the ship supply sector, etc.

The Association regularly prepares proposals for improvement of rules, procedures and regulatory acts to government bodies as it aims to provide better business climate for ship supply companies in Bulgaria.

| Organization of seminars

BSSA endeavors to help its members stay up-to-date with the most recent amendments in regulations, industry trends, best practices and other topics of value for its members.



ACTIVITIES

International Cooperation

BSSA has established relations of good cooperation with international ship supply organizations as ISSA – International Ship Suppliers Association, OCEAN – European Ship Suppliers Organization and IMPA – International Marine Purchasers Association.

Enhancing the image of Bulgarian Ship Supply

The Bulgarian Ship Suppliers organization aims to help members increase their business opportunities by highlighting the advantages of supplying at Bulgarian ports, creating networking opportunities, and promoting the Bulgarian Ship supply sector as a whole.

An aerial photograph of a large port facility, likely Varna, Bulgaria, showing several large cargo ships docked at piers, industrial buildings, and storage tanks. The city skyline is visible in the background across the water.

Discover the best point for ship supply in the Black Sea

WHY SUPPLY IN BULGARIA?

- UNIQUE COMBINATION OF EUROPEAN QUALITY AND LOW PRICE LEVELS
- STABLE AND RELIABLE SHIP SUPPLY SECTOR
- CONVENIENT LOCATION - CONNECTING POINT BETWEEN EUROPE AND ASIA

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Bulgarian Ship Suppliers Association.
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MEMBERS



VANS Ltd.



VISTAMAR



Exima Ship Supply Ltd.



MONIKS MARINE SERVICES Ltd.
General ships' supplier



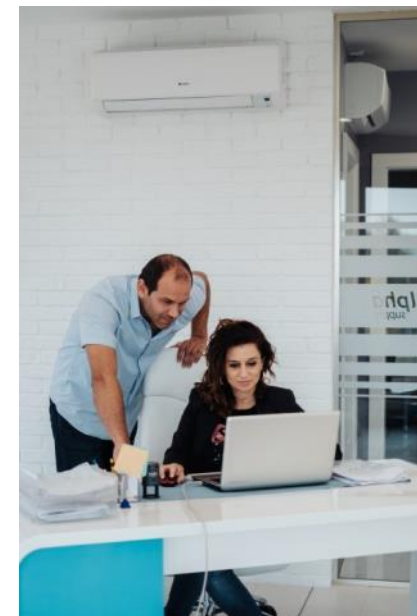
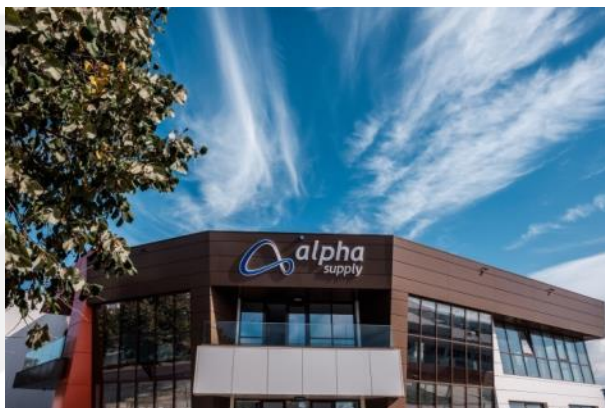


Alpha Supply



Alpha Supply is a professional ship chandler company which operates at all Romanian & Bulgarian Black Sea ports by providing provisions and technical stores ship supply with competitive prices and favorable payment terms. As a proud member of the Bulgarian Ship Supply Association (BSSA), Alpha Supply Ltd. has always been focused on quality service, speed, and reliability.

The organization is one of the most reliable and competitive ones in our area, working for the last 10 years in the ship supply business and serving regularly many foreign ship owners and some of the leading catering companies in the world.





Bulmar

„Bulmar Trade” Ltd is a ships supplying company with a long history in the marine business. Dedicated technical and provision supplier with own stock for collecting, storage and immediate delivery of orders. The company is dedicated to serve the needs of vessels in DD and in PORT because Bulmar Trade team knows what means time for the shipowners.

The company is focused on maintaining stock of:

- » Gasket Sheets DONIT and TEMAC / Rubber sheets in NBR, EPDM, Neoprene, Teflon PTFE / CNC gasket cutting machine
- » Pipe fittings in EN (DIN) JIS ANSI
- » Butterfly valves in JIS and DIN Wafer and Lug type
- » Gate valves and Globe valves in cast iron, steel and bronze
- » Sacrificial anodes in Zn and Al
- » Jotun Paints – Primers, Mid-coats, Top-coats
- » Bulmar Services is a sister company which is acting in the field of ship repair (engines , pumps , heat exchangers)





Ciconia



General Ship Supplier

- » Specialized in Servicing of firefighting equipment and systems, breathing apparatuses,
- » Delivery of technical gases,
- » Provision and bonded stores.
- » Ports: Varna, Bourgas, Balchik, Rousse, Constanta, Galati

ЦИКОНИЯ
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Danoff MS



Danoff MS is an ambitious and fast growing company - your one stop ship supply and services reliable partner, always 24/7 at your disposal. The company is serving all Bulgarian, Romanian and Ukrainian sea and river ports and shipyards in all aspects of ship supply and service, providing the entire range of provisions, cabin, bonded, safety, technical stores, ship repairs by qualified shipwrights, welders, refrigeration mechanics and electricians.

Danoff MS delivers literally all supplies and necessities for any vessel, large or small. The dedicated and experienced team operates quickly and efficiently. You can rely on DANOFF MS LTD to deliver the correct products and the best possible service, without imperiling your schedule, not at last at the proper price.

Danoff MS business is founded on the basis of excellent service and reasonable prices with continuous investment in our team and variety of products and services. The gained experience of company's employees on the field of the ship supplies is helping to understand and find the exact products or substitutes for customers with the best quality and reasonable price.

The company mottos is:
'Anything you can think of, we deliver and do!'





Deneb Invest

DENEB INVEST LTD is an exclusive agent of the company HEMPEL A/S for the territory of Bulgaria since 1992. Its main activity is the supply and sales of Hempel's production of industrial and ship coatings and paints, onto the domestic market.

The Hempel's products meet the ISO 9001 international standard of quality management system and are certified by well-known international institutions and independent laboratories.

The main segments of activity in Bulgaria are:

- » Power Generation
- » Oil & Gas
- » Wind turbines
- » Infrastructure
- » Pipelines
- » Chemical Plants





Exima

Main activities of the company:

General ship supply (ship chandler)

Full chandler services

Provisions

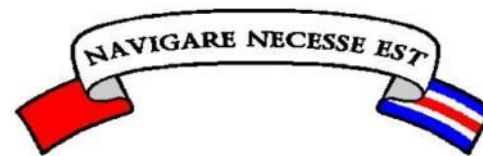
Technical supply

Nautical charts and publications

Repair of navigation equipment

Repair of refrigeration and air - condition systems

Bonded stores



Exima Ship Supply Ltd.



Moniks Marine Services

Moniks Marine Services Ltd. was established in 1989 by Eng. Vasil Vasilev, as the first private ship chandler in Bulgaria. The company was nominated as one of the biggest ships' chandler in Bulgaria and a real professional in the ship supply industry.

Moniks Marine Services Ltd. owns all licenses and permissions to operate and develop ship supply and foreign trade, bunkering, spare parts provision, ship repair, custom representation and any kind of logistic activities.

Moniks Marine Service's Ltd. main activities are provision and technical supply, which until nowadays the company has successfully managed more than 30 years. Moniks Marine owns all the necessary certificates and equipment to serve you and comply with the tasks you given them.



MONIKS MARINE SERVICES Ltd.
General ships` supplier

MONIKS MARINE SERVICES Ltd.
GENERAL SHIP SUPPLIER
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e-mail: mail@moniks.com
- BUNKERING DEPARTMENT:
tel: +359 52 601 611, mob: +359 888 800 949
- BOURGAS OFFICE: mob: +359 884 530 020

- Provisional and Technical supply
- Bunkering and lubricants
- Ship repair and Spare parts
- Pyrotechnics, Fire and Safety Systems
- Life Rafts
- Custom Representation
- Store
- Transportation

Logos at the bottom: ISO 9001, ISO 14001, ISO 45001, CSM, UK, SK International, and others.



NBS Maritime



NBS Maritime is an international ship supply company with a network of own offices in Bulgaria – Varna and Burgas, Romania – Constanta, The Netherlands – Rotterdam area, Turkey – Istanbul, and a Global Supply Unit.

NBS regional ship supply centers provide the complete range of supplies from leading international and local manufacturers and producers. Through volume of purchasing power and by sourcing at the most competitive locations globally, the company offers cost-effective solutions for all planned or ad-hoc supply needs.

NBS Maritime maintains on stock a large selection of products according to IMPA catalogue. The company is an official representative and a stock point of one of the world's leading manufacturers of marine paints and thinners Chugoku Marine Paints Ltd. (CMP) and a part of the global distribution network of Marichem Marigases (MCMG).





Seny Marine

SENY MARINE LTD is a company, established in 1995 with main activities: food and technical ship supply, repair of ship machinery and mechanisms, in all Bulgarian and Romanian ports. The company represents companies which offer products for ship and yacht equipment in Bulgaria, Black Sea region and Danube River.

Most of our products are applied in Industry and Energy.

The integrated quality management system of the company is certified by Lloyd's Register Quality Assurance in 2000, according to the requirements of the International Quality Standard ISO 9001, in the area of ship supply, ship repair and the business with industrial products.

The company employees are graduates from the Naval Academy Varna and The Technical University Varna which is additional prerequisite for the professional service of the ships, in accordance with the internationally accepted norms and rules.

SENY MARINE LTD has its own repair base which is equipped for ship repair services and producing of details for the ship building.





Trans-Mar Services

The Company Trans – Mar Services Ltd is established 2006 in Varna with the main activity import, export and manufacturing of marine technical goods. Trans – Mar Services is a dynamic technical one stop wholesale company in maritime and industrial products. Every day the company works hard to supply customers in various trades with their products. The maritime industry is one of our most important target groups and ships do not wait! Flexibility and the ability to quickly anticipate situation are paramount. And this attitude proves helpful to all customers of Trans-Mar Services : fast and accurate delivery, especially when it comes to the crunch.

As a stock-keeping marine wholesaler, the company believes that prices, qualities and services are of utmost importance to the customers, and will exert all efforts to meet their demands and needs, so as to establish a long term business relationship.



Trans-Mar Services®
GLOBAL MARINE SUPPLIES



Unicare Services

UNICARE SERVICES LTD. is a 100% private company, founded in 2001 and based in Varna, Bulgaria on the Black Sea. The main activity of the company since the beginning has been ship supply. Unicare Services' employees' long experience soon allowed the company to gain many and permanent clients.

Unicare Services provides the following services onboard foreign vessels visiting Bulgarian and Romanian ports:

- » provisions and bonded stores supply
- » deliveries of technical items as per IMPA and ISSA catalogues
- » ship spare parts supply
- » reconditioning of engine spare parts
- » maintenance work, steel work – overhauling, motor rewinding

The team is English, German, Italian, and Russian speaking, which allows them to be in close contact with ship-owners and crews.





Unimasters Logistics

Unimasters has a long track record of providing integrated solutions for ship owners, ship managers and charterers, covering of all needs with “one-pit-stop” – from customer data management to supervision of cargo handling operations.

The company is committed to the goal of providing the highest quality of marine services – supply of ships stores, spare parts and consumables, ship spares inventory management, and logistics and technical services.

Supply Categories:

- » Marine lubricants and chemicals
- » Refrigerants and Technical gases
- » Deck and Engine stores
- » Pneumatic tools and pumps
- » Maintenance and repairs stores
- » Cabin and Galley stores
- » Nautical and Stationery stores
- » Spare parts logistics
- » Provisions



Vans

Vans Ltd. is a distributor of the German paints WILCKENS in Bulgaria since 1997. The company works in close cooperation with Wilckens Paints – Bulgaria Ltd., the official representative of the German paints WILCKENS in Bulgaria. VANS Ltd. is also trading with spare parts for ships and machinery.

VANS Ltd.





Vistamar

Vistamar Ltd is a well known company in the marine business in Bulgaria. Being on the market for more than 25 years, the company is highly recognized for the professionalism of the technicians, for the excellent quality of the services and the delivered goods. The company is working in two main business lines – on the sea and on the land.

Headquarters Bourgas: The headquarter of the company is in Port city Bourgas, Bulgaria – the company is running there its own office, 2 service stations: 1 for life-saving and 1 for fire-fighting equipment and shopping center.

Vistamar's Branch premises at Varna: The company is running since 10 years branch office, 2 service stations : 1 for life-saving and 1 for fire-fighting equipment and shopping center in Port city Varna, Bulgaria.

VISTAMAR OFFICE BUILDING



VISTAMAR SHOP CENTER BOURGAS



BRANCH OFFICE AND SHOPPING CENTER



Contact Us

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**Looking Forward to WELCOME you
in Bulgaria in April.**

